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Canadian Pacific Chooses Thermo King's New SLXi-DRC Refrigeration Unit for Increased Cargo Space and Sustainability

Thermo King's SLXi Domestic Reefer Container (DRC) unit offers additional space for cargo and significantly reduces the global warming potential

Minneapolis, March 9, 2018 – <u>Thermo King</u>, a leader in transport temperature control solutions for a variety of mobile applications and a brand of <u>Ingersoll Rand</u>, is pleased to announce that <u>Canadian</u> <u>Pacific Railway Limited</u> (CP) has selected its SLXi-DRC units to fulfill its largest, single domestic reefer container (DRC) order in Canadian history. CP is the first Thermo King customer to purchase the SLXi-DRC unit in North America.

The SLXi-DRC units have a slim profile, which increases cargo capacity by providing room for an extra pallet row of cargo space in the container. The SLXi-DRC also uses next-generation, lower global warming potential (GWP) refrigerant, R-452A, helping companies like CP and Thermo King meet sustainability goals.

"At CP it is important that we use equipment that is both efficient and reliable to best serve our customers," said Jonathan Wahba, CP vice president, sales and marketing, Intermodal and Automotive. "By introducing the new Thermo King SLXi-DRC units to our fleet and to our CP TempPro service offering, we can offer highly reliable, innovative and sustainable refrigeration options to our customers."

"We presented the SLXi-DRC refrigeration unit last year as a concept to our North America DRC rail customers and we received a great response," said Dane Taival, vice president and general manager, Thermo King North America. "The ability to add an additional pallet row of cargo per container translates to increased profit for our customers. Domestic rail transport is a very competitive market, and every additional pallet of product adds to a customer's bottom line."

CP and Thermo King collaborated on an extensive, four-month field test of the new SLXi-DRC unit to verify performance of the technology in the rugged environment and climate of Canadian's railways.

"We installed the unit on a six-year-old CP container and tested performance on a variety of loads – from fresh, to frozen, to pharmaceuticals, and on temperature extremes of -15 to 65 degrees F," said Don Bradd, vice president and general manager, Thermo King Eastern Canada. "Performance downloads were taken regularly and our partners at CP recorded fuel levels before and after every trip. Internal box temperatures were always well below targets, and fuel economy, quality and reliability were all proven with the SLXi-DRC unit."

Thermo King was the first transport refrigeration business to offer next generation refrigerants in its North America products. Understanding that customers operate in highly regulated spaces, it is the business's mission to understand and address current and future regulatory requirements. When used in Thermo King products R-452A is the safest, most environmentally responsible, and technically and commercially

viable replacement for current refrigerants in applications ranging from transport refrigeration to mobile air-conditioning.

Ingersoll Rand Climate Commitment

Ingersoll Rand made a Climate Commitment to reduce greenhouse gas (GHG) emissions from its products and operations by 2030. The Ingersoll Rand Climate Commitment pledges to:

- Cut the GHG refrigerant footprint of its products by 50 percent by 2020 and incorporate lower-GWP alternatives across its portfolio by 2030;
- Invest \$500 million in product-related research and development by 2020 to fund the long-term reduction of GHG emissions; and
- Reduce company operations-related GHG emissions by 35 percent by 2020.

The company's Climate Commitment has supported the avoidance of approximately 6.7 million metric tons of CO_2e globally, which is the equivalent of avoiding annual CO_2 emissions from energy used in more than 700,000 homes. By 2030, the company expects to reduce its carbon footprint by 50 million metric tons. Further details of Ingersoll Rand's Climate Commitment are publicly available on <u>the company's website</u>.

About Ingersoll Rand and Thermo King: <u>Ingersoll Rand</u> (NYSE:IR) advances the quality of life by creating comfortable, sustainable and efficient environments. Our people and our family of brands — including <u>Club Car®</u>, <u>Ingersoll Rand®</u>, <u>Thermo King®</u> and <u>Trane®</u> — work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; and increase industrial productivity and efficiency.

We are a \$14 billion global business committed to a world of sustainable progress and enduring results. Thermo King Corp. was founded in 1938 and manufactures transport temperature control systems for a variety of mobile applications, including trailers, truck bodies, buses, shipboard containers and railway cars. For more information, visit <u>www.ingersollrand.com</u>, <u>www.thermoking.com</u> or <u>www.frigoblock.com</u>.

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